

## WANT MEXICAN TRADE BUREAU

Continued From Page One.

clamation of San Antonio men of affairs is, "Why have we waited so long?"

Dallas, Houston and cities of the East now are enjoying business relations with Mexico that rightfully belong to San Antonio. It is the fault of no one but our own people. San Antonio is the one city in all the United States to show Mexico that the people of this Nation are anxious to maintain social and commercial relations with that Republic and to take the lead.

Opinions expressed in the interviews obtained are to the point. The men who gave out these interviews know the situation. They know that in years past before revolution disrupted affairs in Mexico, this city was in close touch with the Mexican Republic and enjoyed the friendship and business of the people across the Rio Grande as did no other city. Now the time has come when these relations must be renewed on a larger scale.

Mexico is entering upon an era of prosperity. Prosperous Mexico means prosperous San Antonio. There are thousands of people here who know personally many of Mexico's most prominent business men and statesmen. They are friends of hundreds of residents of that republic. The people of Mexico look to San Antonio as a city in which they are welcome. Our customs here are not strange to them. Their language is spoken by a big percentage of the citizenship of this city. San Antonio is their nearest neighbor.

Interviews following are proof positive that action must be taken at once to organize a trades relation to meet Mexico and welcome her people to San Antonio.

Col. F. A. Chapa, who is among the men in San Antonio best informed on the Mexican situation, is enthusiastic over the proposed organization of a trades relation committee to deal with interchange of trade with Mexico. He said Thursday night:

"San Antonio certainly should take this matter up at once. This city has allowed Houston, Dallas and even some of the cities of the East to get trade that should come here. We have lost this trade simply because we did not go after it right. In other words San Antonio has been asleep on the job.

"The cream of Mexico's trade is awaiting an invitation to come to this city. The people of Mexico had rather trade here because they know our people, we know their language and they have many friends in San Antonio. They feel at home here and they do not feel at home in the other cities away from the border. Such an organization as is proposed, if the right kind of committees are appointed, certainly could regain for San Antonio the trade that has been lost through neglect and could cement our personal and commercial relations with that republic.

H. D. Elliott, San Antonio Drug Company: "If San Antonio wishes to derive permanent benefit from trade with Mexico, we must begin now to lay the foundation stone for a continued increase of our exports. Indications are that a time is approaching when all restrictions will be removed on shipping; and I am in favor of concerted action looking toward a closer commercial relationship with Mexico."

Max Goodman, E. Hertzberg Jewelry Company: "The systematic development of the exportation of manufactured products becomes imperative as part of a policy for the healthy growth of San Antonio and Southwest Texas; and I am strongly in favor of a closer and more binding trade relation with the Republic of Mexico. The opportunity offered the merchants of Southwest Texas in the southern republic are only limited by their endeavor. Especially is this true of the wholesaler. Although my firm does not carry on a wholesale business, I know that indirectly we would be benefited by an increased trade between San Antonio and Mexico."

Gus Giesecke, Liberty Mills: "I am heartily in favor of organized effort in re-establishing commerce with Mexico, believing that in co-operation lies principally the solution of trade difficulties. No issue is of more vital importance to the welfare of San Antonio manufacturers and wholesalers than the stimulation of trade with the republic."

W. E. Hayman, Hoffman-Hayman Coffee Company: "Mexico would turn naturally to San Antonio for certain lines of trade because of its position geographically, if for no other reason. And it behooves San Antonio not only to encourage this but to foster it in every possible way. An organization like the one suggested by The News would be a most excellent way of establishing and strengthening desirable trade relations. However, in our coffee