



Another concern that is doing much toward making San Antonio a large manufacturing center is the Hoffmann Haymann Coffee Company, 307 North Medina street. Managers of this company say they "roast their H & H" coffee and others praise it." G. P. Menger and R. W. Menger were made managers of the concern soon after the death of W. H. Hoffmann and the retirement of W. E. Haymann. This coffee is retailed by more than 90 per cent of the grocers

of the city which amounts to approximately 700 groceries.

During the last several years of existence "H & H" has made wonderful strides toward being the best known and liked coffee by the retail dealer and the housewife. Guesswork in the roasting of this product does not exist and when the coffee comes out of the factory a finished product it is such a well balanced blend that it has gained a reputation as one of the best brands of coffee on the market in Texas.

Coffee, tea, spices, extracts and cocoa are sold by the Hoffmann Haymann Company. A large supply of green coffee is kept in stock at all times and the roasting machines are kept in operation continually in order to supply the increasing demand. Mr. Menger says that business has been better this summer than it ever has been since "H & H" was placed on the market.

Not only do 90 per cent of the grocers of the city sell Hoffmann Haymann products but

practically all grocers in every town within a hundred mile radius sell it.

Mr. Hoffmann died ten years ago and business was continued under Mr. Haymann's management. Two years ago Mr. Haymann retired and left the management to the Menger boys. R. W. Menger is secretary and treasurer, and G. P. Menger, president and manager. Mrs. William Schlosser is vice president.

"We roast it and others praise it" four hours afterward, Mr. Menger says.

Those participating in this color contest will be governed by the following rules.

Contestants are required to color the sketch printed in the box on the right, using the same colors as nearly as possible, as those used by the advertisers on their original product containers or trade marks.

After coloring, clip sketch on dotted line and send to the Contest Editor, San Antonio Light, not later than the following Saturday of each week.

Any kind of coloring material can be used. Be sure that your name and address is plainly written on the lines provided.

- 1st Prize.....\$50.00
- 2nd Prize.....\$25.00
- 3rd Prize.....\$15.00
- 4th Prize.....\$10.00
- 5th Prize.....\$ 7.50
- 6th Prize.....\$ 5.00
- Next 15 Best, Each.....\$ 2.50

Write Your Name and Address Here:

Clip on Dotted Line and Send to Contest Editor, San Antonio Light.

No. 12

ADDRESS .....

NAME .....